

# GSA Multiple Award Schedule (MAS) Program

Blanket Purchase Agreement



## The fast track to progress

From naval bases to national park centers, government buildings embody national values. Today, that means taking a stand for a more sustainable global future. Complex purchasing protocols needn't impede progress when it comes to making U.S. buildings better Earth stewards and more resilient under adversity. Establishing a blanket purchase agreement (BPA) helps you move forward quickly by streamlining purchasing.

BPA purchasing is by far the fastest way to access Trane's efficiency-focused products and services globally.

[Trane.com/Government](https://www.trane.com/government)



# Gain more from every purchase

A GSA Schedule BPA is an agreement established by a government buyer with a GSA Schedule contractor (Trane) to fill repetitive needs for supplies or services (FAR 8.405-3). BPAs make it easier for the contractor and buyer to fill recurring needs with the customer's specific requirements in mind, while using the buyer's full buying power by taking advantage of quantity discounts, saving administrative time, and reducing paperwork.

Save staff time and stretch your budget dollars. Leverage pricing and payment terms and conditions that are pre-negotiated and approved by the federal government. A BPA is the fastest, easiest procurement method for purchasing products and services from Trane.

**More transparency.** Product pricing and purchase terms are pre-negotiated and already determined fair and reasonable by a government Contract Officer.

**More productivity.** Purchasing through a government-approved contract eliminates product research and supplier vetting. That work is already done.

**More consistency.** Trane products and services are available worldwide.

**More budget flexibility.** No funds are obligated until individual call orders against the BPA are placed. Pay directly through the BPA contracting vehicle at the time of purchase.

**More accountability.** As a GSA Schedule authorized contract holder, Trane has demonstrated compliance with government supplier requirements for fair employment and sustainability.

**More latitude.** No minimum purchase required. Purchase one OEM part, or a full building energy upgrade with performance contracting.

**Speed up project timelines.**

**Other procurement methods can take months longer.**

Procurement Method	FAR Reference	Average Days to Place Order	Value of Order	Speed to Procure
Contract by Negotiation	FAR Part 15	200+ days	> \$250,000	Longest
Simplified Acquisition	FAR Part 13	30 - 200 days	< \$250,000	Good
GSA Schedule Buy	Far Subpart 8.4	15 - 30 days	No min, No max	Better
<b>GSA Schedule BPA Order</b>	<b>FAR Subpart 8.405-3</b>	<b>Immediate</b>	<b>No min, No max</b>	<b>Best</b>

## Products and services for a better world

BPA purchasing covers the entire Trane portfolio.

- High-efficiency chillers and rooftop units that reduce building emissions
- Integrated, user-friendly control systems to optimize indoor environments and enhance cyber security
- Innovative applications, such as using heat pumps as a resiliency tactic
- Locally available OEM parts
- World-wide network of community-based service technicians
- Nationwide rental products and services with rapid responsiveness
- HVAC systems training for developing in-house expertise

Trane GSA Multiple Award Schedule contract number: 47QSWA20D002A

Review Trane's GSA Multiple Award Schedule offerings and online catalog at [trane.com/gsaschedule](https://trane.com/gsaschedule) for more information.

Would you like to setup a BPA? Contact us to learn more: [GSASchedule@Trane.com](mailto:GSASchedule@Trane.com)



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